

THE WORLD OF VIRTUAL REAL ESTATE & COVID-19 UPDATE



**WE ARE OPEN FOR SAFE & INNOVATIVE BUSINESS PRACTICES,
ADAPTING TO SUPPORT OUR COMMUNITY**

How can I buy or sell a house SAFELY during the COVID-19 pandemic?

This question is on all of our minds, and we don't take it lightly. Real Estate is an essential service, as it's part of our basic needs for food, water and **shelter**. Additionally, with interest rates at unprecedented low levels, it is likely to be the driver to get Buyer interest. The fact is, people will always need to move; Job relocations, estate sales & leases expiring, just to name a few. Sales are happening and will continue to do so.

**HERE IS HOW WE CAN HELP DURING THESE TIMES OF SOCIAL DISTANCING TO
MAKE SURE YOUR HOME CAN BE LISTED, MARKETED AND SOLD SUCCESSFULLY:**

HOME EVALUATIONS & SIGNING PAPERWORK

Virtual market evaluations are available for those who do not wish to meet face to face. All Listing documents can easily be created & signed via electronic signatures. This can be done on a computer, tablet, or even a cell phone, all it takes is an email address.

COMMUNICATION & NEGOTIATION

There are many ways we can communicate for those who don't wish to have in-person meetings & consultations. We are available for calls, emails, texts, video chats & video virtual tours for anything from answering a question, negotiating a sale, or showing a home.

STAGING & PHOTOGRAPHY - FREE HOME STAGING PROGRAM

While photography does require a personal visit to the home, we can ensure that the Photographer takes all precautions to eliminate the chance of contamination during the shoot. We were one of the first real estate teams in our area years ago to utilize virtual staging, making us uniquely equipped to offer this vital service. If you wish not to have physical home staging done during this time, we are able to offer virtual staging for any home.

SHOWINGS

We can accommodate video showings via Messenger, Zoom or any other video apps that a client may wish to use. For any in-person showings that a Seller allows. Gloves will be provided at each home we have listed and will be required upon entry by any and all visitors. All in-person showing requests are required to fill out a written questionnaire, answering health and travel questions and will be sent to the Seller for approval or refusal.

OFFERS

All Offers can be prepared, sent, signed and submitted through electronic signing, and can be negotiated over phone, video, or email.

With so many tools at our fingertips, the Zoi Ouzas Team is here to continue to offer professional, innovative and safe services to our buyers and sellers.



**CONTACT ME AT ANYTIME IF YOU NEED ADVICE ON HOW TO GET YOUR HOME MARKET
READY**